



# NXT LEVEL 2 LIGHTING TRAINING

## Level up your lighting knowledge with NXT Level 2

Building on the lighting techniques and technologies delivered in NXT Level 1, NXT Level 2 equips lighting professionals with an advanced skillset to further differentiate themselves in a crowded market. Completely free, NXT Level 2 offers an engaging combination of in-person and online training to help lighting professionals stay ahead of the lighting industry's lightning-fast curve.

Courses and workshops include:

- Lighting systems, assessments and applications
- Selling advanced lighting projects
- Designing state-of-the-art systems
- Installing and configuring lighting technologies and controls

Once finished, NXT Level 2 designees unlock marketing tools to help promote their prestigious NXT Level 2 standing, receive top placement on the NXT designation list, and establish themselves as an experienced, go-to resource for lighting projects.

### Level 2 Training Overview

- 100% Free
- 8 CEUs offered in WA (ID, MT, OR coming soon)
- Combination of in-person workshops, online trainings, webinars and interactive assignments
- Offered in partnership with Northwest utilities



## How to Participate

To qualify for NXT Level 2, participants must have completed NXT Level 1 training. Current Level 1 designees will receive an invitation to attend a NXT Level 2 in-person workshop as they are scheduled throughout Idaho, Montana, Oregon and Washington.

For more information, visit [nxtleveltraining.com](https://nxtleveltraining.com)



UTILITY AND MARKET PARTNER LOGOS

# Level 2 Course Overview

NXT Level 2 starts with an all-day, in-person workshop followed by online courses, webinars and/or interactive field-based assignments.

## In-person workshop:



- 1 Lighting Assessment:** Review key factors in evaluating a lighting system.
- 2 LED Lighting Systems:** Receive an in-depth analysis of LED technology and applications.
- 3 Lighting Controls Technologies:** Understand current control technologies and applications.

## Online courses, webinars and assignments:

Upon completion of the all-day workshop, participants will select at least one area of specialization and complete the associated online courses, webinars and/or assignments. Areas of specialization include:

1



### Project Development

- Leveraging Lighting Benefits to Sell Projects [2-hour online course]
- Selling Advanced Lighting Projects [2-hour interactive webinar]
- Lighting Sales Field Assignment [2-hour assignment]

2



### Design & Specification

- The Process of Lighting Design [2-hour online course]
- Designing State-of-the-Art Lighting Projects [2-hour interactive webinar]
- Design Field Assignment [2-hour assignment]

3



### Installation & Setup

- State-of-the-Art Lighting Technologies & Controls [2-hour online course]
- Installing State-of-the-Art Lighting Systems [2-hour interactive webinar]
- Configuring Lighting Control Systems [2-hour interactive webinar]

**NXT**  
→ LEVEL ←

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